

**CFA COURSES: I**

**PASS Or MONEY BACK (see terms and conditions below)**

Web I #7 (2/1/12)  
SHARP SEMINARS  
315 E. 86th-7H  
NY, NY 10028

**SHARP SEMINARS – CFA® Level I June 2, 2012 Exam Preparation**  
Course at Jolly Hotel Madison Towers (near Grand Central), 22 East 38th Street  
**Learn with the leader! We are the best! Ask our students!**  
Featured on CNBC and CBS. Also in newspapers and magazines.  
**With Dr. Harold Diamond, CFA, CMA**

**Make the SHARP choice for a CFA Course.**

Call us at (212) 427-6546. Fax to (212) 860-1699. E-Mail: sharp@sharpseminars.com  
Visit our web site at www.sharpseminars.com

**SHARP CFA® LEVEL I 2012 COURSE IN NEW YORK**

Course Description

**CFA LEVEL I 2012 COMPREHENSIVE LECTURE/WORKSHOP**, Early Jan to Apr (first-chance, recommended),  
or Mid-Jan to Apr (early-start), or Early Feb to Apr (delayed-start),  
or Mid-Feb to Apr (late-start), or Early Mar to Apr (last-chance)

pages 4 & 5

Comprehensive Lecture/Workshop at Jolly Hotel Madison Towers (near Grand Central),  
22 East 38th Street (at Madison Avenue), New York, NY

**Course 1. SHARP COMPREHENSIVE LECTURE/WORKSHOP, 15-Class Sessions Plus In-Class Practice Exam – 10 Sections**  
With PASS or MONEY BACK Provision (if terms and conditions satisfied)

TWO DELAYED-START SECTIONS		TWO LATE-START SECTIONS		TWO LAST-CHANCE SECTIONS	
STARTED	<b>1e. Jan 31 Start TUESDAYS</b>	Feb 14-Tue	<b>1g. Feb 14 Start TUESDAYS</b>	Feb 28-Tue	<b>1i. Feb 28 Start TUESDAYS</b>
or	11 Tue & 4 Sun Eve plus 1 Mon Eve (5:30 to 8:40 PM)	or	9 Tue & 6 Sun Eve plus 1 Mon Eve (5:30 to 8:40 PM)	or	7 Tue & 7 Sun Eve plus 1 Mon Eve (5:30 to 8:40 PM)
Feb 5-Sun Aft	<b>1f. Feb 5 Start SUNDAY AFT</b>	Feb 19-Sun Aft	<b>1h. Feb 19 Start SUNDAY AFT</b>	Mar 4-Sun Aft	<b>1j. Mar 4 Start SUNDAY AFT</b>
	11 Sunday Aft (1:30 to 4:40 PM) and 5 Sun Eve (5:30 to 8:40 PM)		9 Sunday Aft (1:30 to 4:40 PM) and 7 Sun Eve (5:30 to 8:40 PM)		7 Sunday Aft (1:30 to 4:40 PM) and 8 Sun Eve (5:30 to 8:40 PM)+

**CFA LEVEL I 2012 LAST-SIX-WEEKS SAMPLE QUESTIONS REVIEW**, Mid April to May

page 7

Last-Six-Weeks Sample Questions Review at Jolly Hotel Madison Towers (near Grand Central),  
22 East 38th Street (at Madison Avenue), New York, NY

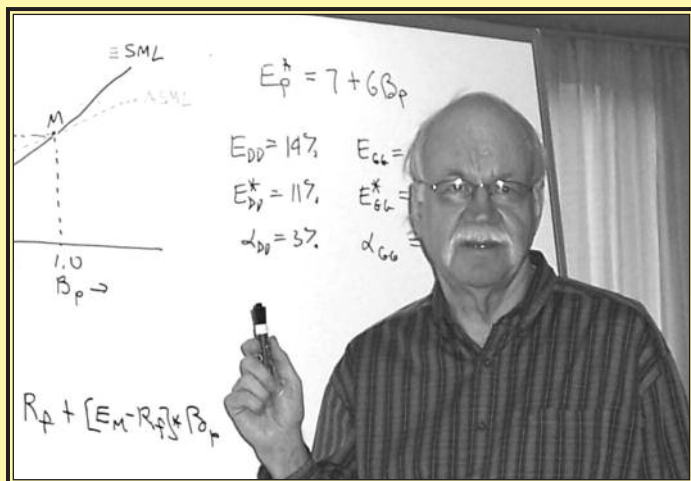
**Course 1q. SHARP LAST-SIX-WEEKS SAMPLE QUESTIONS REVIEW,**  
**6-Class Sessions Plus Practice Exam – 2 Sections**

April 17-Tue **1qa. LAST-SIX-WEEKS TUESDAY SHARP CFA LEVEL I 2012**  
**SAMPLE QUESTIONS REVIEW**

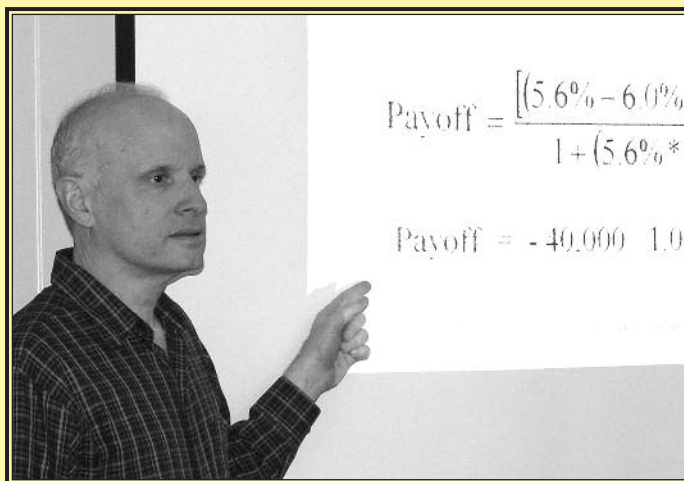
6 Tue Eve (5:30 to 8:40 PM), Starting April 17, 2012  
plus Mon Evening, May 28, In-Class Practice Exam

April 22-Sun **1qb. LAST-SIX-WEEKS SUNDAY SHARP CFA LEVEL I 2012**  
**SAMPLE QUESTIONS REVIEW**

6 Sunday Afternoons (1:30 to 4:40 PM), Starting April 22, 2012  
Plus Sunday Evening, May 27, In-Class Practice Exam



**Dr. Franklin Sharp, CFA, CIPM, CMA, CFM**



**Dr. Harold Diamond, CFA, CMA**

**WHY DO WE BELIEVE SHARP CFA LEVEL I COURSE IN NEW YORK IS THE BEST?**

Ask our students (or see student comments, or consider the twelve reasons indicated below and on the next page). Those who usually praise our Sharp CFA Level I Course the most have previously attended other CFA Level I courses and say that our course is much better. Unlike other courses that are principally lecture format, our lecture/workshop classes blend lecture and extensive problem solving. We believe this makes our students more prepared for the questions on the CFA Level I Exam, and feel more confident about passing. Most of our successful Sharp CFA Level I students show their enthusiasm for our course by going on to take our Sharp CFA Level II Course.

SHARP SEMINARS limits CFA Level I Course enrollments to 20 students in each section. We do not have 150 students, trying to listen to someone who is far away and difficult to interact with, and who just lectures for the entire period.

The June 2, 2012 CFA Level I Exam is only three months away, but you still have time to prepare for this difficult exam. We have Sharp CFA Level I 2012 Course sections that start in February.

We believe the more you know about CFA Level I courses, the greater the likelihood that you will attend the Sharp CFA Level I Course. Twelve important reasons for the high praise of the Sharp CFA Level I Course are indicated below and on the next page.

**1. PASS OR MONEY BACK (if terms and conditions satisfied)**

CFA Level I Candidate who takes the 15-Class Session Sharp Comprehensive Lecture/Workshop for the June 2012 CFA Level I Exam and still fails the June 2012 CFA Level I Exam will receive a refund (refund will be paid to employer if employer pays directly and/or there is a request for receipt) of the amount paid for this 15-Class Session Lecture/Workshop (minus a \$400 charge for materials provided) if the following terms and conditions are met: (1) Attend entire class for all 15 Class Sessions; (2) Turn in each of the 14 Weekly Take-Home Quizzes the following class, and achieve an average score of 70% or more; (3) Take the In-Class Practice Exam at the scheduled time, and achieve a score of 70% or more; and (4) Take the June 2012 CFA Level I Exam and fail (and provide copy of results to SHARP SEMINARS within 30 days after results provided by CFA Institute).

2. **FLEXIBILITY TO SWITCH CLASS DAYS**  
Candidates in our Sharp CFA Level I Comprehensive Lecture/Workshop have the flexibility to switch class days (among Tuesday evening, Sunday afternoon, and Sunday evening) in order to avoid missing a class. Also, candidates in our Sharp CFA Level I Sample Questions Review have the flexibility to switch class days (between Tuesday evening and Sunday afternoon).
3. **PROVIDE DISCIPLINE AND MOTIVATION FOR CFA® LEVEL I CANDIDATES**  
CFA Level I Exam is difficult. The pass rate on the June 2011 Exam was only 39%. In a letter to candidates, CFA Institute blamed this low pass rate on insufficient study time and failure to master the assigned CFA Level I curriculum material. We believe our Sharp CFA Level I Course is an important aid in providing discipline for CFA Level I candidates, and motivation for them to follow through with their exam preparation and actually take the CFA Level I Exam. Clearly, a number of factors affect the success of a CFA Level I candidate on the CFA Level I Exam, and their satisfaction with a CFA Level I Exam Preparation Course. However, in recent years, the candidate reported level of satisfaction for those who took the Sharp CFA Level I Comprehensive Lecture/Workshop has been high (based on responses to questionnaire).
4. **MORE THAN 20 YEARS OF CFA® EXAM PREPARATION EXPERIENCE**  
Dr. Sharp is a CFA charterholder (also CMA and CFM) who now devotes more than full time effort to SHARP SEMINARS. Dr. Sharp was a Professor Of Finance & Assistant Finance Chairman and taught very popular MBA courses in Financial Statement Analysis, Investment Analysis, and Portfolio Management. He previously taught courses in Financial Accounting (basic, intermediate, and advanced), Economics (graduate level), and Quantitative Analysis (undergraduate and graduate) at Rutgers, NYU Stern School, and Pace Lubin School. He understands all of the CFA Level I topics, their interrelationships, and how they need to be integrated for CFA Level I Exam questions. Dr. Sharp has taught weekly CFA courses in New York longer than anyone else (more than twenty years with SHARP SEMINARS). Dr. Sharp has published many articles and spoken at many conferences. He is in Who's Who in America, Who's Who in Finance, and Who's Who in American Education. He has received several ICFA Certificates Of Achievement for participation in the CFA Continuing Education Program. In his spare time, Dr. Sharp manages multi-million dollar stock portfolios. He also manages the Professor J. Franklin Sharp Charitable Foundation. Dr. Sharp has been honored by Purdue University as an OUTSTANDING ALUMNUS.
5. **SHARP TEN CFA® LEVEL I 2012 SHARPNOTES®** **UPDATED FOR 2012.**  
Ten CFA Level I 2012 SharpNotes® [(1) CFA Level I Quant, (2) CFA Level I Econ, (3) CFA Level I Accounting, (4) CFA Level I Corporate Finance, (5) CFA Level I Equity, (6) CFA Level I Fixed Income, (7) CFA Level I Portfolio, (8) CFA Level I Derivatives, (9) CFA Level I Ethics, and (10) CFA Level I Alternative Investments] will allow CFA Level I topics to be efficiently and effectively covered in class. Review of new CFA Level I curriculum assignments (with new Learning Outcome Statement objectives) will be included. New Problems and Exercises based on the new assignments will also be included. Ask previous students about the value of the CFA Level I SharpNotes in preparing for the CFA Level I Exam. After taking our Sharp CFA Level I Comprehensive Lecture/Workshop, most of our successful CFA Level I students say they use the SharpNotes extensively in their final preparation for the CFA Level I Exam (along with our SHARP Sample Questions®). These SharpNotes® will be provided (at no extra cost) to candidates in our Sharp CFA Level I 2012 Comprehensive Lecture/Workshop. If you enroll early (more than two weeks in advance), some of the SharpNotes® can be sent to you early, so you can get a head start.
6. **SHARP CFA® LEVEL I 2012 SELF-TESTING EXERCISES®** **UPDATED FOR 2012.**  
These Exercises will allow additional reinforcement of CFA Level I 2012 topics outside of class. There will be about 3,000 CFA Level I oriented self-testing multiple choice exercises (with answers), designed to cover all important CFA Level I topics. The Exercises will be included in the CFA Level I 2012 SharpNotes®. Exercises are updated each year to include new questions based on the new CFA Level I curriculum assignments (with new Learning Outcome Statement objectives — a lot of new CFA Level I material every year). We strongly recommend that you thoroughly work the Exercises.
7. **SHARP CFA® LEVEL I 2012 MOCK EXAMS®** **UPDATED FOR 2012.**  
SHARP SEMINARS IN NY will develop two three-hour SHARP CFA Level I 2012 Mock Exams®. These mock exams are designed to be at the level of difficulty of the recent difficult CFA Level I Exams. Each of the two mock exams has 120 questions, for a total of 240 questions. Each of the two mock exams covers all of the CFA Level I curriculum topics [Ethics, Quant, Economics, Financial Statement Analysis, Valuation (Equity, Fixed Income, Derivatives, and Alternative Investments), and Portfolio Management], with the same weighting as the actual exam. Answers and worked-out solutions will be provided for all of the questions. Working through each of these mock exams in the scheduled time can give candidates a feel for the actual exam and indicate areas where additional study is needed. These Mock Exams will be provided (at no extra cost) to candidates in our Sharp CFA Level I 2012 Comprehensive Lecture/Workshop.
8. **SHARP CFA® LEVEL I 2012 SAMPLE QUESTIONS®** **UPDATED FOR 2012.**  
Dr. Sharp will develop about 1,600 additional CFA Level I 2012 Sample Questions that will be in our SHARP CFA® Level I 2012 Sample Questions®. This workbook has one or more Sample Questions covering each of the more than 650 CFA Institute CFA Level I 2012 Learning Outcome Statements. These questions summarize what you are assigned for your CFA Level I Exam. Answers and worked-out solutions will be provided for all questions. This workbook can provide an excellent final review for the CFA Level I Exam. This workbook will be provided (at no extra cost) to candidates in our Sharp Last-Six-Weeks CFA Level I 2012 Sample Questions Review. Appropriate portions provided for each class.
9. **SHARP CFA® LEVEL I 2012 IN-CLASS PRACTICE EXAM®** **UPDATED FOR 2012.**  
Dr. Diamond will develop a three-hour in-class (not take-home) SHARP CFA Level I 2012 Practice Exam®. This Practice exam is designed to be at the level of difficulty of the recent difficult CFA Level I Exams. This in-class Practice Exam has 120 questions and covers all the CFA Level I curriculum topics. Working through this in-class Practice Exam can give candidates a feel for the actual exam and indicate areas where additional final study is needed. Candidates in our Sharp CFA Level I Comprehensive Workshop and/or our Sharp Last-Six-Weeks CFA Level I Sample Questions Review can take this in-class Practice Exam.
10. **HELP AVAILABLE FROM DR. DIAMOND AND SHARP SEMINARS IN NY TEACHING ASSISTANTS**  
Dr. Harold Diamond (CFA Charterholder, also Ph.D. Economics & Quant, CMA) is the instructor for the Sharp CFA Level I Comprehensive Lecture/Workshop. Dr. Diamond and/or SHARP SEMINARS IN NY teaching assistants are available before class, and even during the workshop portions of each class, to provide additional help to the students in our classes. Outside of class, E-mail assistance is available from Dr. Diamond Monday–Thursday for our currently enrolled students.
11. **HANDS-ON CLASSES — USE HP-12C OR TI-BAIL PLUS FINANCIAL CALCULATOR**  
Workshop portions of each class provide immediate reinforcement of important concepts by working relevant Problems. HP-12C or TI-BAIL Plus financial calculator is required. We believe HP-12C is easier to use for some difficult CFA Level I topics (using special simple procedures developed by SHARP SEMINARS IN NY). However, if you currently use the TI-BAIL Plus, and like it, go ahead and use it in our classes and for your exam. First class session of Comprehensive Lecture/Workshop emphasizes how to use HP-12C and TI-BAIL Plus. There will be additional HP-12C and TI-BAIL Plus discussions at appropriate points throughout the classes, including capital budgeting and bond calculations.
12. **IF YOU DO NOT PASS CFA® LEVEL I JUNE 2, 2012 EXAM, MAJOR DISCOUNT CFA® LEVEL I COURSE FOR NEXT EXAM**  
If unfortunately, you do not pass the CFA Level I June 2, 2012 Exam, despite taking our Sharp CFA Level I 2012 Course (and do not withdraw), you can deduct 40% to 50% from the price of the Sharp CFA Level I Course for the December 2012 CFA Level I Exam, or for June 2013 CFA Level I Exam (40% discount for one part, 50% discount for both parts).

## STUDENT COMMENTS RECEIVED

### SHARP SEMINARS IN NY – CFA® LEVEL I COURSES

#### Comments From CFA Level I 2011 Candidates

- Anthony D. "The notes were great. Being that this was the first time learning these topics, the notes gave me the knowledge base needed to pass the exam."
- Oskar H. "Professor was knowledgeable. Small classes made it easy to ask questions."
- John P. "The depth of material provided was good. The constant pace of class required us (as students) to study hard to keep up."
- Jamie Z. "There were no surprises on the exam. You covered all material and put emphasis on the right areas. I thought the instructor was very responsive and helpful. I really appreciate you getting me through Level I."

#### Comments From CFA Level I 2006–2010 Candidates

- Kim C. "I thought Sharp was a great course and there were no surprises in the exam, based on the material we covered in class. I am looking forward to signing up for Level 2 with Sharp."
- Daniel D. "The instructor went over everything that was likely to be on the test. The instructor worked through examples and problems, which was very helpful. The review class was key in that it tied everything together and had a question on every LOS."
- Chris H. "I am pleased to inform you that I passed December 2008 CFA Level I exam. There has been only a handful of feats that I have accomplished in my life up to this point that parallel this and I am confident that I couldn't have done it without completing your program. To be honest, I don't think I would have known where to start without you. The chapter notes, the practice questions and mock exam were absolutely phenomenal. I will undoubtedly be using your program again and I recommend it to everyone that I speak with who is planning to take the exams. Thank you."
- Brian L. "I passed Level 1. Thank you for the help, and I will be back in class for Level 2."
- Helene T. "I finally passed the CFA I exam after several failed attempts. Your class was the final push helping me to pass the exam. Thanks for everything!!"
- Q.C. Zheng "Thank you for your help! I got >70% in every topic."
- Jennifer A. "Good overall review of the material."
- Henry C. "The notes were helpful, the lectures were key. Also, I thought just going through examples was very important as it helped to identify details that may have been confusing."
- Ralph D. "Problems very helpful for understanding concepts."
- William G. "Thank you for the great instruction I received at your Level I Course. I could not have passed the exam without the course. The SharpNotes were great as well as Last 6 Weeks Review. The new material for ethics and corporate governance was right on the money. See you at Level 2 Course and again, thank you."
- Gregory N. "I think the class was very well organized and well taught. You do a good job of keeping your students on track and help provide the necessary material to pass. Thanks a lot! Wouldn't Have Passed W/out Sharp!"
- Anthony P. "The sample questions were thorough. Covering them, I felt like I was exposing myself to all the important material."
- Stephen P. "I passed the Level I exam. your classes were no doubt a large factor in effort and result."
- John P. "I was prepared for the exam. I passed (70%+) every section."
- Mitchell S. "The structure of the class helped me keep up to date on the material and on course."
- Katheryn S. "Practice problems are key to success on the exam."
- Brian W. "Enjoyed format/pace of Sample Questions class. Practice exam was excellent preparation."
- Wen C. "Sample Exam Questions are well designed." "This course is very well organized and covers all the LOS for the exam. I think it was very useful."
- Kimberly H. "Organization of the material was great — it was a good timeline to work with for the exam. All the practice problems, mock exam questions were extremely helpful in preparation for the exam."
- Neal C. "The practice questions and exams. Very helpful! Also, the instructor knew which topics to 'gloss over' and which to concentrate on. This was very helpful from a time allocation perspective. Lastly, the flexibility of the program was crucial — being able to attend alternative classes ensured that one wasn't 'left behind' if he/she missed a class."
- Peter G. "The SharpNotes were invaluable. Also, the abundance of questions really helped me to prepare."

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<u>TWO FIRST-CHANCE SECTIONS</u>		<u>TWO EARLY-START SECTIONS</u>	
STARTED	<b>1a. Jan 3 Start TUESDAYS</b>	STARTED	<b>1c. Jan 17 Start TUESDAYS</b>
<i>or</i>	15 Tue & 1 Mon Eve (5:30 to 8:40 PM)	<i>or</i>	13 Tue & 2 Sun Eve plus 1 Mon Eve (5:30 to 8:40 PM)
STARTED	<b>1b. Jan 8 Start SUNDAY AFT</b>	STARTED	<b>1d. Jan 22 Start SUNDAY AFT</b>
	15 Sunday Aft (1:30 to 4:40 PM) and 1 Sun Eve (5:30 to 8:30 PM)		13 Sunday Aft (1:30 to 4:40 PM) and 3 Sun Eve (5:30 to 8:40 PM)

**Sharp CFA Level I Comprehensive Lecture/Workshop at Jolly Hotel Madison Towers (near Grand Central),  
 22 East 38th Street (at Madison Avenue), New York, NY  
 With Dr. Harold Diamond, CFA, CMA**

**Course 1. SHARP CFA LEVEL I 2012 COMPREHENSIVE LECTURE/WORKSHOP**

This popular 15-class session (plus in-class Practice Exam) with PASS Or MONEY BACK Provision Sharp CFA Level I 2012 Comprehensive Lecture/Workshop is designed to provide an excellent review of all the topics assigned for the CFA Level I Exam. Dr. Diamond is the instructor. Dr. Sharp has examined and synthesized the vast amount of CFA Level I curriculum material, and provides a review of the essential concepts in a compact and understandable way in the SharpNotes. Each of the 15 class sessions is well organized from beginning to end (the full period is normally utilized), so that the time you spend in class can be highly productive. Most questions that you have can generally be covered before class, or during the workshop portions of each class, or outside of class using E-mail assistance with Dr. Diamond or our teaching assistants. You have the flexibility of switching class days in this Comprehensive Lecture/Workshop to avoid missing any class sessions.

Dr. Sharp has written, and will extensively update, ten CFA Level I 2012 SharpNotes® [(1) CFA Level I Quant, (2) CFA Level I Economics, (3) CFA Level I Accounting, (4) CFA Level I Corporate Finance, (5) CFA Level I Equity, (6) CFA Level I Fixed Income, (7) CFA Level I Portfolio, (8) CFA Level I Derivatives, (9) CFA Level I Ethics, and (10) CFA Level I Alternative Investments], that will be provided (at no extra cost) for those in this Comprehensive Lecture/Workshop (at appropriate times during the classes), and will be utilized during the lecture/workshop classes. If you enroll early (more than two weeks in advance), some of these SharpNotes® can be provided to you early, so you can get a head start. Dr. Sharp's ten CFA Level I 2012 SharpNotes contain a summary outline (extensively improved and updated each year) of important CFA Level I curriculum topics (that cover the CFA Level I Learning Outcome Statement objectives). These ten CFA Level I 2012 SharpNotes serve as in-class workbooks. They provide a review of assigned topics plus thousands of practice questions. The classes help to keep students on-schedule with their review of exam topics. Lots of testing advice is interspersed along with advice on effective use of a financial calculator. Students will work out several CFA Level I Exam-type problems during each class. Problems based on new CFA Level I assignments are included.

HP-12C or TI-BALL Plus financial calculator is required for the lecture/workshop classes (especially important for first Quant class). We believe HP-12C is easier to use for some difficult CFA Level I topics (using special simple procedures developed by SHARP SEMINARS IN NY).

Despite the excellence of this Sharp CFA Level I 2012 Comprehensive Lecture/Workshop, success on the CFA Level I Exam will usually require considerable additional work outside of class, in addition to considerable work in class. After a topic has been covered in a lecture/workshop session, the important CFA Level I concepts should be further reinforced by review of the relevant CFA Level I curriculum topics and by working relevant exercises outside of class. Dr. Sharp has prepared about 3,000 CFA Level I oriented self-testing multiple choice exercises (with answers) that are designed to cover all important CFA Level I curriculum topics. Exercises are updated each year based on the new CFA Level I curriculum assignments. The exercises are included in the ten CFA Level I 2012 SharpNotes.

There are ten sections of this popular Sharp CFA Level I 2012 Comprehensive Lecture/Workshop (*first-chance recommended*).

**TWO FIRST-CHANCE SECTIONS (RECOMMENDED)**

**TWO EARLY-START SECTIONS**

<b>TWO FIRST-CHANCE SECTIONS (RECOMMENDED)</b>		<b>TWO EARLY-START SECTIONS</b>		<b>Session</b>	<b>Topic</b>
<b>#1</b>	<b>#2</b>	<b>#3</b>	<b>#5</b>		
<b>Jan 3 Start</b>	<b>Jan 8 Start</b>	<b>Jan 17 Start</b>	<b>Jan 22 Start</b>		
<b>1a.</b>	<b>1b.</b>	<b>1c.</b>	<b>1d.</b>		
<b>15 Tue Eve</b>	<b>15 Sunday Aft</b>	<b>13 Tue Eve</b>	<b>13 Sun Aft</b>		
<b>&amp; 1 Mon Eve</b>	<b>(1:30 to 4:40 PM)</b>	<b>&amp; 2 Sun Eve</b>	<b>(1:30 to 4:40 PM)</b>		
<b>(5:30 to 8:40 PM)</b>	<b>&amp; 1 Sun Eve</b>	<b>plus 1 Mon Eve</b>	<b>&amp; 3 Sun Eve</b>		
	<b>(5:30 to 8:30 PM)</b>	<b>(5:30 to 8:40 PM)</b>	<b>(5:30 to 8:40 PM)</b>		
Jan 3 (Tue)	Jan 8 (Sun)	Mar 4 (Sun)	Mar 4 (Eve)	#1	Quant #1
10 (Tue)	15 (Sun)	11 (Sun)	11 (Eve)	2	Quant #2
17 (Tue)	22 (Sun)	Jan 17 (Tue)	Jan 22 (Sun)	3	Accounting #1
24 (Tue)	29 (Sun)	24 (Tue)	29 (Sun)	4	Accounting #2
31 (Tue)	Feb 5 (Sun)	31 (Tue)	Feb 5 (Sun)	5	Accounting #3
Feb 7 (Tue)	12 (Sun)	Feb 7 (Tue)	12 (Sun)	6	Corporate Finance
14 (Tue)	19 (Sun)	14 (Tue)	19 (Sun)	7	Equity Security Analysis #1
21 (Tue)	26 (Sun)	21 (Tue)	26 (Sun)	8	Equity Security Analysis #2
28 (Tue)	Mar 4 (Sun)	28 (Tue)	Mar 4 (Sun)	9	Fixed Income Analysis #1
Mar 6 (Tue)	11 (Sun)	Mar 6 (Tue)	11 (Sun)	10	Fixed Income Analysis #2
13 (Tue)	18 (Sun)	13 (Tue)	18 (Sun)	11	Portfolio
20 (Tue)	25 (Sun)	20 (Tue)	25 (Sun)	12	Derivatives & Alt Invest
27 (Tue)	Apr 1 (Sun)	27 (Tue)	Apr 1 (Sun)	13	Economic Analysis #1
Apr 3 (Tue)	8 (Sun)	Apr 3 (Tue)	8 (Sun)	14	Economic Analysis #2
10 (Tue)	15 (1 pm)	10 (Tue)	15 (1 pm)	15	Ethics
+ May 28 (Mon)	+ May 27 (5:30)	+ May 28 (Mon)	+ May 27 (5:30)	16	Plus In-Class Practice Exam

Price For Comprehensive Lecture/Workshop

Price for this Sharp CFA Level I 2012 Comprehensive Lecture/Workshop is \$1,420 if valid application and payment received during February, 2012. The price will be \$1,440 in March (if space and course materials are still available).

Rigor Of CFA Program

In general, each level of the CFA Program requires a minimum of 300 hours of preparation, although time will vary from candidate to candidate based on familiarity with the material.

Learning outcome statements are meant only as a guide to the most important knowledge, skills and abilities to be gained in the readings.

CFA Program reading assignments compose the core of study. Prep Provider courses and materials are developed to complement the core curriculum and to facilitate the learning process, not to be used as a substitute for study of the prescribed curriculum.

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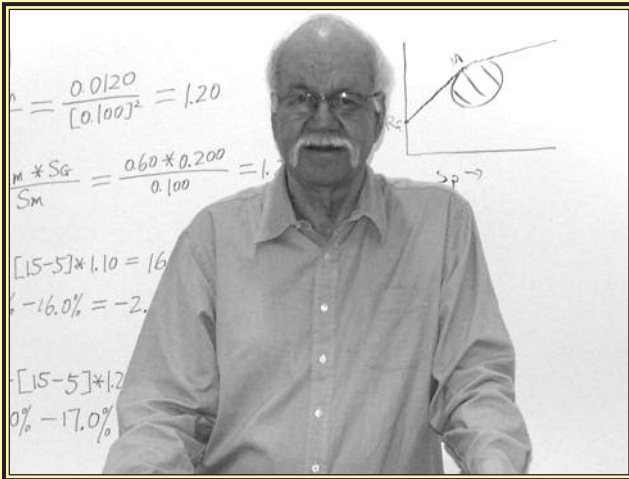
  

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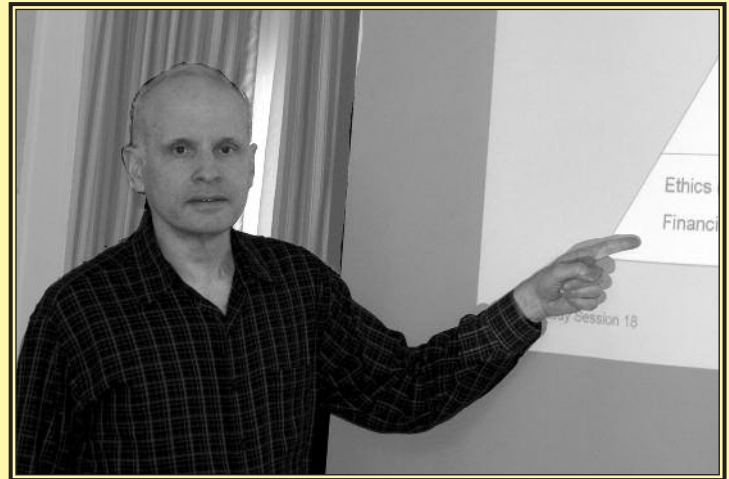
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With Dr. Harold Diamond, CFA, CMA**

**Course 1. SHARP CFA LEVEL I 2012 COMPREHENSIVE LECTURE/WORKSHOP**

This popular 15-class session (plus in-class Practice Exam) with PASS OR MONEY BACK Provision# Sharp CFA Level I 2012 Comprehensive Lecture/Workshop is designed to provide an excellent review of all the topics assigned for the CFA Level I Exam. Dr. Diamond is the instructor. Dr. Sharp has examined and synthesized the vast amount of CFA Level I curriculum material, and provides a review of the essential concepts in a compact and understandable way in the SharpNotes, that are provided (at no extra cost) for those in this Course 1. Each of the 15 class sessions is well organized from beginning to end (the full period is normally utilized), so that the time you spend in class can be highly productive. Most questions that you have can generally be covered before class, or during the workshop portions of each class, or outside of class using E-mail assistance with Dr. Diamond or our teaching assistants. You have the flexibility of switching class days in this Comprehensive Lecture/Workshop to avoid missing any class sessions.



**Dr. Franklin Sharp, CFA, CIPM, CMA, CFM**



**Dr. Harold Diamond, CFA, CMA**

TWO DELAYED-START SECTIONS		TWO LATE-START SECTIONS		TWO LAST-CHANCE SECTIONS		Class Session Topic
#5 Jan 31 Start 1e. 11 Tuesday & 4 Sun Eve plus 1 Mon Eve (5:30 to 8:40 PM)	#6 Feb 5 Start 1f. 11 Sunday Aft (1:30 to 4:40 PM) and 5 Sun Eve (5:30 to 8:40 PM)	#7 Feb 14 Start 1g. 9 Tuesday & 6 Sun Eve plus 1 Mon Eve (5:30 to 8:40 PM)	#8 Feb 19 Start 1h. 9 Sunday Aft (1:30 to 4:40 PM) and 7 Sun Eve (5:30 to 8:40 PM)	#9 Feb 28 Start 1i. 7 Tuesday & 7 Sun Eve+ plus 1 Mon Eve (5:30 to 8:40 PM)	#10 Mar 4 Start 1j. 7 Sunday Aft (1:30 to 4:40 PM) and 8 Sun Eve+ (5:30 to 8:40 PM)	
Mar 4 (Sun)	Mar 4 (Eve)	Mar 4 (Sun)	Mar 4 (Eve)	Mar 4 (Sun)	Mar 4 (Eve)	#1 Quant #1
11 (Sun)	11 (Eve)	11 (Sun)	11 (Eve)	11 (Sun)	11 (Eve)	2 Quant #2
18 (Sun)	18 (Eve)	18 (Sun)	18 (Eve)	18 (Sun)	18 (Eve)	3 Accounting #1
25 (Sun)	25 (Eve)	25 (Sun)	25 (Eve)	25 (Sun)	25 (Eve)	4 Accounting #2
Jan 31 (Tue)	Feb 5 (Sun)	Apr 1 (Sun)	Apr 1 (Eve)	Apr 1 (Sun)	Apr 1 (Eve)	5 Accounting #3
Feb 7 (Tue)	12 (Sun)	8 (Sun)	8 (Eve)	8 (Sun)	8 (Eve)	6 Corporate Finance
14 (Tue)	19 (Sun)	Feb 14 (Tue)	Feb 19 (Sun)	15 (4 pm)	15 (4 pm)	7 Equity Security Analysis #1
21 (Tue)	26 (Sun)	21 (Tue)	26 (Sun)	15 (7 pm)	15 (7 pm)	8 Equity Security Analysis #2
28 (Tue)	Mar 4 (Sun)	28 (Tue)	Mar 4 (Sun)	Feb 28 (Tue)	Mar 4 (Sun)	9 Fixed Income Analysis #1
Mar 6 (Tue)	11 (Sun)	Mar 6 (Tue)	11 (Sun/Un)	Mar 6 (Tue)	11 (Sun)	10 Fixed Income Analysis #2
13 (Tue)	18 (Sun)	13 (Tue)	18 (Sun)	13 (Tue)	18 (Sun)	11 Portfolio
20 (Tue)	25 (Sun)	20 (Tue)	25 (Sun)	20 (Tue)	25 (Sun)	12 Derivatives & Alt Invest
27 (Tue)	Apr 1 (Sun)	27 (Tue)	Apr 1 (Sun)	27 (Tue)	Apr 1 (Sun)	13 Economics #1
Apr 3 (Tue)	8 (Sun)	Apr 3 (Tue)	8 (Sun)	Apr 3 (Tue)	8 (Sun)	14 Economics #2
10 (Tue)	15 (1 pm)	10 (Tue)	15 (1 pm)	10 (Tue)	15 (1 pm)	15 Ethics
+ May 28 (Mon)	+ May 27 (5:30)	+ May 28 (Mon)	+ May 27 (5:30)	+ May 28 (Mon)	+ May 27 (5:30)	16 Plus In-Class Practice Exam

**# PASS OR MONEY BACK (if terms and conditions satisfied)**

CFA Level I Candidate who takes the 15-Class Session Sharp Comprehensive Lecture/Workshop for the June 2012 CFA Level I Exam and still fails the June 2012 CFA Level I Exam will receive a refund (refund will be paid to employer if employer pays directly and/or there is a request for receipt) of the amount paid for this 15-Class Session Lecture/Workshop (minus a \$400 charge for materials provided) if the following terms and conditions are met: (1) Attend entire class for all 15 Class Sessions; (2) Turn in each of the 14 Weekly Take-Home Quizzes the following class, and achieve an average score of 70% or more; (3) Take the In-Class Practice Exam at the scheduled time, and achieve a score of 70% or more; and (4) Take the June 2012 CFA Level I Exam and fail (and provide copy of results to SHARP SEMINARS within 30 days after results provided by CFA Institute).

PARTIAL LIST  
COMPANIES REPRESENTED IN  
SHARP SEMINARS IN NY CFA® COURSES

ABN AMRO  
ACE Asset Management  
A.G. Edwards  
AIG  
Allen & Co.

Alliance Capital  
Allied Irish Bank  
Ambac Financial Group  
AT&T  
Auerbach Grayson

AXA Financial  
Banco Comercial Portugues  
Bank Julius Baer  
Bank Of America  
Bank Of New York

Barclays  
Bear Stearns  
Black Rock  
Bloomberg Financial  
BridgeWater Advisors

Brown Brothers Harriman  
Burlington Capital  
Cambridge Int'l Partners  
Capital Partners  
Capstar Partners

Calyon  
Charles Schwab & Co.  
Citigroup  
Cornerstone Advisors  
Credit Sights, Inc.

Cohen & Steers Capital Mgmt.  
Credit Lyonnais  
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Entrust Capital  
Evergreen Investment  
Fannie Mae

Federal Reserve Bank NY  
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Forstmann–Leff, LLC  
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General Cologne Re  
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HSBC  
ICON Lab

ING Barings  
ING Furman Selz Asset Mgmt.  
Institutional Direct  
Invesco  
J.P. Morgan Chase

J.P. Turner & Co.  
Knight Securities  
KPMG  
Lehman Brothers  
Lloyd's TSB Group

MBIA Insurance Corp.  
Meridian Capital  
Merrill Lynch  
MetLife  
MFR Securities Inc.

Milbank  
Moody's Investors Service  
Morgan Stanley Dean Witter  
Mutual of America Cap. Mgmt.  
Mystein Capital Advisors Group

Needham & Company  
Neuberger Berman  
New York Life Investment Mgmt.  
New York Stock Exchange  
Nomura Funds

NYS Banking Dept.  
Oppenheimer Capital  
Optimization Fund  
Paris Securities  
Pepsico

Pioneer Futures  
Portfolio Advisors, LLC  
Prudential Financial  
Prudential Investments  
Puglisi & Co.

RBC Capital Markets  
Reuters  
Rochdale Investment Management  
Russell Investment Group  
Royal Bank of Canada

Rudman Capital  
Ryan Beck & Co.  
Safra International Bank  
Salomon Asset Management  
Saybrook Capital

Schafer Collen Capital Mgmt.  
Sempert Energy Trading  
Shearman & Sterling, LLP  
Sidoti & Co.  
Smith Barney

Standard & Poor's  
STG Capital Management  
St. Paul Companies  
Sumitomo Bank  
Swiss Re America

The Hartford  
The Winchester Group  
T.H. Fitzgerald & Co.  
TIAA–CREF  
TD Waterhouse

Thomson Financial  
Twenty-First Securities  
UBS  
U.S. Trust Company  
Verizon

Wachovia Securities  
Wall Street Systems  
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XL Capital Assurance

**SHARP SEMINARS – CFA® Level I June 2, 2012 Exam Preparation**  
**Course at Jolly Hotel Madison Towers (near Grand Central), 22 East 38th Street**  
**Learn with the leader! We are the best! Ask our students!**  
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**CFA LEVEL I 2012 LAST-SIX-WEEKS SAMPLE QUESTIONS REVIEW**

<b>Course 1q. SHARP LAST-SIX-WEEKS SAMPLE QUESTIONS REVIEW, 6-Class Sessions Plus In-Class Practice Exam – 2 Sections</b>	
April 17–Tue 1qa.	<b>LAST-SIX-WEEKS TUESDAY SHARP CFA LEVEL I 2012 SAMPLE QUESTIONS REVIEW</b> 6 Tuesday Evenings (5:30 to 8:40 PM), Starting April 17, 2012 plus Mon Eve, May 28, In-Class Practice Exam
April 22–Sun 1qb.	<b>LAST-SIX-WEEKS SUNDAY SHARP CFA LEVEL I 2012 SAMPLE QUESTIONS REVIEW</b> 6 Sunday Afternoons (1:30 to 4:40 PM), Starting April 22, 2012 Plus Sun Evening, May 27, In-Class Practice Exam

**Sharp CFA Level I Sample Questions Review at Jolly Hotel Madison Towers (near Grand Central),  
22 East 38th Street (at Madison Avenue), New York, NY  
With Dr. Harold Diamond, CFA, CMA**

**Course 1q. SHARP CFA LEVEL I 2012 LAST-SIX-WEEKS SAMPLE QUESTIONS REVIEW**

In this popular 6-class session (plus in-class Practice Exam) Sharp CFA Level I 2012 Last-Six-Weeks Sample Questions Review, we will work and discuss selected Sample Questions from the SHARP CFA Level I 2012 Sample Questions® workbook. This workbook will have about 1,600 CFA Level I 2012 Sample Questions developed by Dr. Sharp. There will be one or more Sample Questions that cover each of the more than 650 CFA Institute CFA Level I 2012 Learning Outcome Statements. A portion of the workbook will be provided each week. These Sample Questions summarize what you are assigned for your CFA Level I Exam. Answers and worked-out solutions will be provided for all Sample Questions. Working these Sample Questions can provide an excellent final review for the CFA Level I Exam on June 2, 2012.

Dr. Diamond is the instructor. Each of the 6 class sessions is well organized from beginning to the end (the full period is normally utilized), so that the time you spend in class can be highly productive. As a bonus, students in this course can take a three hour in-class Practice Exam on Sunday Evening, May 27, 2012 (six-days before the actual CFA Level I Exam) or on Monday evening, May 28, 2012 (five-days before the actual CFA Level I Exam) testing all topics, Ethics through Portfolio, to improve their test taking skills.

SHARP CFA Level I 2012 Sample Questions® will be provided (at no extra cost) for those in this Sample Questions Review (different parts at appropriate times during the review).

Normally, most of the successful students in this Sharp CFA Level I Sample Questions Review find it to be so helpful in passing the CFA Level I Exam, they take the Sharp CFA Level II Sample Questions Review the following year.

We will offer two sections of this Last-Six-Weeks Sample Questions Review. In each of the two sections, we will meet six times (plus in-class practice exam), on 6 Tuesday evenings from 5:30 to 8:40 PM (Tuesday April 17 through Tuesday, May 22 plus Monday evening, May 28), or from 1:30 to 4:40 PM on 6 Sunday afternoons (Sunday, April 22 through Sunday, May 27) plus Sunday evening, May 27. You have the flexibility of switching class days to avoid missing any class sessions.

<b>1qa</b> <b>6 Tuesday Eve.</b> Plus 1 Mon Eve <u>(5:30 to 8:40 PM)</u> April 17 (Tue) April 24 (Tue) May 1 (Tue) May 8 (Tue) May 15 (Tue) May 22 (Tue) + May 28 (Mon)	<b>1qb.</b> <b>6 Sun Aft</b> (1:30 to 4:40 PM) <u>Plus 1 Sun Eve</u> April 22 (Sun) April 29 (Sun) May 6 (Sun) May 13 (Sun) May 20 (Sun) May 27 (Sun) + May 27 (Eve)	<b>Course 1q.</b> <b>Last-Six-Weeks</b> <b>Sample Questions Review</b> 1. Quant Sample Questions 2. Economics Sample Questions 3. Accounting Sample Questions 4. Equity Sample Questions 5. Fixed Income, Portfolio Sample Questions 6. Ethics, Derivatives Sample Questions 7. Plus In-Class Practice Exam
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Price For Sample Questions Review

Price for this Sharp CFA Level I 2012 Last-Six-Weeks Sample Questions Review is \$580 if valid application and payment received during February, 2012. Price becomes \$600 in March. The price will be \$620 in April (if space and course materials are still available).

Combination Price For Comprehensive Lecture/Workshop and Sample Questions Review

Special combination price for the Sharp CFA Level I 2012 Comprehensive Lecture/Workshop. along with this Sharp CFA Level I 2012 Last-Six-Weeks Sample Question Review (that begins the week after the Comprehensive Lecture/Workshop ends), is \$1,770 during February, 2012. Combination price will be \$1,790 in March (if space and course materials are still available).

Rigor Of CFA Program

In general, each level of the CFA Program requires a minimum of 300 hours of preparation, although time will vary from candidate to candidate based on familiarity with the material.

Learning outcome statements are meant only as a guide to the most important knowledge, skills and abilities to be gained in the readings. CFA Program reading assignments compose the core of study. Prep Provider courses and materials are developed to complement the core curriculum and to facilitate the learning process, not to be used as a substitute for study of the prescribed curriculum.

SHARP SEMINARS In NY Follows CFA Institute Prep Providers Guidelines.

SHARP SEMINARS In NY is a participating provider in the CFA Institute Prep Provider Guidelines Program. Comments or complaints regarding any prep course provider and their related materials may be addressed to Prep Provider Guidelines Program, CFA Institute, 560 Ray C. Hunt Drive, Charlottesville, VA, 22903 or e-mail [prepproviders@cfainstitute.org](mailto:prepproviders@cfainstitute.org). For candidates in the Sharp CFA Level I 2012 Course, a questionnaire will be sent to you shortly after the Exam results are provided.

CFA Level I candidates who want to apply for one or both parts of our Sharp CFA® Level I 2012 Course in New York should complete this application (or a photocopy) and **fax** if you use a credit card to **(212) 860-1699**, or send to our office:

**SHARP SEMINARS IN NY**  
**CFA Level I 2012 Course**  
**315 East 86th Street – 7H**  
**New York, New York 10028**

Call us at (212) 427-6546 if you have a question about our Sharp CFA Course, from 10 AM until Midnight 365 days a year. If we are out, leave a short message; your call will be returned. CFA Course offered by SHARP SEMINARS, LLC. Visit our web site at [www.sharpseminars.com](http://www.sharpseminars.com).

Yes, I want to attend Sharp CFA Level I 2012 Course part(s) indicated below. I have indicated the desired sections below. I am paying the combination price, if more than one part. I am paying \_\_\_\_\_ with my credit card [VISA, MasterCard, or AMEX] by providing my credit card information and signature. Credit card orders can be faxed to (212) 860-1699. Or, my check for \_\_\_\_\_ is enclosed (PAYABLE to: SHARP SEMINARS IN NY).

Credit Card # \_\_\_\_\_  
 Expiration Date \_\_\_\_\_  
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 Signature \_\_\_\_\_

<b>SHARP SEMINARS IN NY – CFA LEVEL I 2012 COURSE:</b> (also see combination price below for both parts)	<b>Price If Valid Application And Payment Received in February</b>	<b>Price If Valid Application And Payment Received In March</b>	<b>Price After March</b>
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**CFA LEVEL I 2012 COMPREHENSIVE LECTURE/WORKSHOP**, with PASS Or MONEY BACK Provision (terms and conditions on page 5)  
 Early & Mid-Jan to April, *or* Early & Mid-Feb to April, *or* Early Mar to Apr  
 Comprehensive Lecture/Workshop at Jolly Hotel Madison Towers (near Grand Central),  
 22 East 38th Street (at Madison Avenue), New York, NY

_____ <b>Course 1. Sharp Comprehensive Lecture/Workshop, 15-Class Sessions – 10 Sections</b> <b>Plus In-Class Practice Exam</b>	\$1,420	\$1,440	X
_____ 1e. Jan 31 Start, Tue Eve (& 4 Sun Eve)	_____ 1g. Feb 14 Start, Tue Eve (& 6 Sun Eve)	_____ 1i. Feb 28 Start, Tue Eve (& 7 Sun Eve) +	
_____ 1f. Feb 5 Start, Sun Aft (and 4 Sun Eve)	_____ 1h. Feb 19 Start, Sun Aft (and 6 Sun Eve)	_____ 1j. Mar 4 Start, Sun Aft (and 7 Sun Eve) +	

**CFA LEVEL I 2012 LAST-SIX-WEEKS SAMPLE QUESTIONS REVIEW**, Mid April to May  
 Sample Questions Review at Jolly Hotel Madison Towers (near Grand Central),  
 22 East 38th Street (at Madison Avenue), New York, NY

_____ <b>Course 1q. Sharp Last-Six-Weeks Sample Questions Review – 2 Sections</b> <b>Plus In-Class Practice Exam</b>	\$580	\$600	\$620
_____ 1qa. April 17 Start (6 Tue Eve, plus 1 Mon Eve for in-class Practice Exam)			
_____ 1qb. April 22 Start (6 Sun Aft, plus 1 Sun Eve for in-class Practice Exam)			

**SHARP CFA LEVEL I 2012 COMBINATION THAT PROVIDES BIG SAVINGS:**  
 (indicate desired sections above)

_____ <b>Parts 1 and 1q</b>	<u>Price</u> \$1,770	<u>Savings</u> (\$230 to \$270)	\$1,790	X
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I realize there is an extra charge of \$10 for anyone who does not register (including payment) prior to the first class. You want to check-in people as efficiently as possible, which is much easier if some administrative details can be taken care of in advance.

I also realize there is a full refund (less a \$50 processing charge and less the price of any SharpNotes® sent out early), if written request received by you at least two weeks prior to start of my course, but no full refund after that unless application rejected. If written request received at least two weeks prior to the start of the later part in a combination, a partial incremental refund (less a \$50 processing charge) will normally be provided for that part, but depends on the circumstances and is at the discretion of SHARP SEMINARS IN NY. I realize that any refund will be paid to my employer if they paid you directly and/or if I request a receipt for payment.

For each part I am taking, I have indicated the desired section above. I understand that in addition to the scheduled classes, the fee will entitle me to the revised and updated copies of Dr. Sharp's ten CFA Level I 2012 SharpNotes®, SHARP CFA Level I 2012 Mock Exams®, and/or SHARP CFA Level I 2012 Sample Questions® that are appropriate for the part(s) I am taking. I agree that it is important to allocate sufficient time and make a conscientious effort, both in class and outside of class.

I also understand that if unfortunately I do not pass the CFA Level I June 2, 2012 Exam, despite taking the Sharp CFA Level I 2012 course (and do not withdraw), I can deduct 40% to 50% from the price of the Sharp CFA Level I Course for the December 2012 or June 2013 CFA Level I Exam (40% discount for one part, or 50% discount for both parts).

_____ Name	_____ Work phone number
_____ Company	_____ Evening phone number
_____ Desired Mailing Address (company _____ or home _____)	_____ College and Major
_____	_____ E-mail address (optional)